

Cathilea Robinett, CEO e.Republic

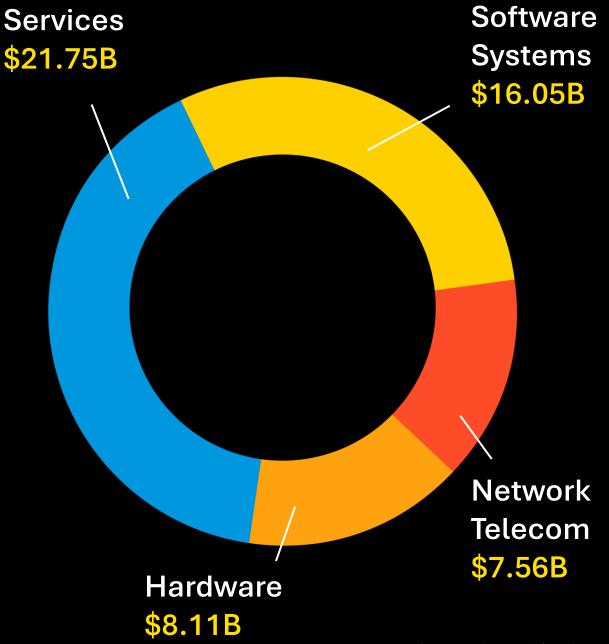




Key Trends Coming Off of 2024

- Services dominated procurements at, representing 41% of public opportunities

 led by consulting, managed services, and cloud.
- Software Systems followed at 30%specifically, around data management and security
- Hardware (15%) and Network/Telecom (14%) round out the picture.





Immediate

- AI/ML-Based Data Insights
- Managed Service Delivery
- O Data Compliance & Privacy
- Technical Debt/
 Infrastructure Modernization
- Development Augmentation
- Workforce Augmentation

5+ Years

- Government-as-an-API
- Web3 Infrastructure
- **NEW** Edge Al/Compute Resources
- NEW Autonomous Fleet Use Cases
- **NEW** Autonomous Al Agents
- NEW Satellite/Space-based Applications



5+ years

2-5 years

1-2 years

Immediate

KEY

- Accelerated for 2024
- Unchanged for 2024

1-2 Years

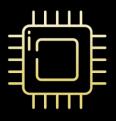
- Al-Driven Workflows
- O Data Science As-a-Service
- Contextual & Personalized Delivery
- Broadband & Connectivity
- Full Experience Modernization
- Identity & Access
 Management Modernization

2-5 Years

- Digital Twins
- 🕠 Quantum Computing
- Extended Reality
- Identity Wallets
- IoT Service Enablement
- Software-Based Roles
- **NEW Fractional Roles**

2025 gt DIGITAL

Radar Domains











AI & Automation

Cybersecurity & Identity Management

Digital Services & Citizen Engagement Public Safety & Emergency Management

Infrastructure & Workforce Modernization







AI & Automation

- Al Orchestration& Governance
- Guided Al Agents
- Multiple Model Al Models
- AI-Driven Workflows
- Generative AI (BYOAI)
- AI-Enhanced Decision Intelligence (Previously AI/ML Data Insights)



Cybersecurity & Identity Management

- AI-Driven Security & Cyber Resilience
- Passwordless Authentication
- Zero Trust & Whole of State Cybersecurity Approaches
- Data Compliance & Privacy







Digital Services & Citizen Engagement

- Managed Service Delivery
- Contextual & Personalized Digital Services



Public Safety & Emergency Management

- AI-Enabled Emergency Response Systems
- AI-Driven Public Safety Analytics
- NEW NG911



Infrastructure & Workforce Modernization

- Technical Debt/Infrastructure Modernization
- Development & Workforce Augmentation











- Data & Records Management Policies for data collection, storage, retention, privacy, and compliance with legal regulations
- Ethical AI & Accountability Al fairness, transparency, oversight, bias monitoring, and auditability
- Regulatory Compliance & Security Adherence to legal requirements, cybersecurity protocols, and risk management
- Interagency Collaboration Cross-agency data sharing, resource alignment, and AI standardization
- Public Engagement & Transparency Al policy disclosure, citizen involvement, and governance oversight











AI & Automation

- Autonomous Al Agents
- New GenAl Architectures (Post-GPT, Small Models)
- Data Science as a Service



Cybersecurity & Identity Management

- Decentralized Identity& Self-Sovereign Identity
- Autonomous End-Point Management
- Post-Quantum Encryption
- Identity & Access Management Modernization



Digital Services & Citizen Engagement

- Full Experience Modernization
- Broadband & Connectivity







Public Safety & Emergency Management

- IoT-Enabled Public Safety Infrastructure
- Al Predictive Policing
- Semi-Autonomous Drones for Public Safety



Infrastructure & Workforce Modernization

- System of Record Modernization
- Digital Twins for Government Planning







Post-Quantum Encryption

- **Data Protection & Encryption** Transition to quantum-resistant encryption to safeguard sensitive government data
- **Regulatory Compliance & Security** Adherence to emerging federal and industry standards for post-quantum encryption
- **Risk Assessment & Migration Planning** Evaluation of existing encryption systems and phased implementation of quantum-safe algorithms
- Interagency Coordination Collaboration between state, local, and federal agencies to align encryption strategies and best practices
- Public Infrastructure & Service Security Ensuring resilience of critical systems (e.g., public records, identity management, transportation networks) against quantum threats













AI & Automation



- Al-enabled Decision Support Systems
- Al-enabled Public Sector Services
- Agent-to-Agent Interfacing



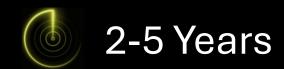
Cybersecurity & Identity Management

 Automated/Al Cross-Agency Incident Reporting

Digital Services & Citizen Engagement

- Identity Wallets
- Software-Based Government Roles
- Fractional Roles in Government
- Disinformation Security







Public Safety & Emergency Management

- Fully Autonomous

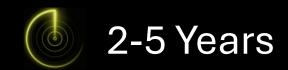
 Drone Response
- Agentic Emergency Operations Centers (EOCs)



Infrastructure & Workforce Modernization

- IoT Service Enablement
- Extended Reality / Spatial Computing









Disinformation Security

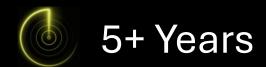
- Al-Powered Threat Detection Machine learning models identify and flag false narratives, deepfakes, and Al-generated misinformation.
- Fact-Verification & Source Validation Systems cross-check information against authoritative sources in real-time.
- **Disinformation Monitoring & Response** Automated tracking of disinformation campaigns targeting elections or emergency response.
- **Public Awareness & Digital Literacy** Government-led initiatives to educate the public on identifying false information.
- Regulatory & Policy Frameworks Standards and laws to hold platforms and bad actors accountable for the spread of false information.

sponse ons











AI & Automation

Autonomous Al Decision Support Systems



Cybersecurity & Infrastructure

- Edge AI/Compute Resources
- Web3 Infrastructure



Digital Services & Citizen Engagement

- Next-Generation Connectivity (6G)
- Government-as-an-API







Public Safety & Emergency Management

- Autonomous Fleet Use Cases
- Satellite/Space-Based Applications



Infrastructure & Workforce Modernization

- Al Managed Smart City Infrastructure
- Robotics / Polyfunctional Robots
- Quantum Compute



Next-Generation Connectivity (6G)

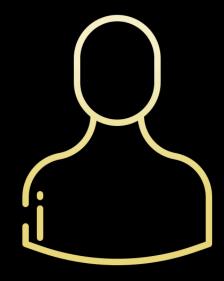


- **Terahertz (THz) Spectrum** Enables 100x faster speeds than 5G for real-time data exchange, with wireless speeds up to 1 terabyte per second.
- Al-Optimized Networks Autonomous self-healing and adaptive network performance.
- Massive IoT & Smart Infrastructure Seamless connectivity for billions of devices in smart cities, transportation, and energy grids.
- Integrated Sensing & Communication 6G networks will also serve as environmental sensors, improving applications like precision navigation and public safety.



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The Agentic Era Has Arrived



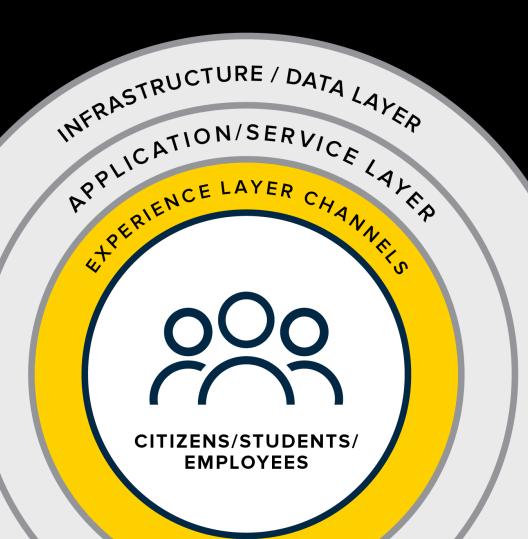




Agentic AI is a class of artificial intelligence that focuses on autonomous systems that can make decisions and perform tasks without human intervention.



Experience has been a critical focus for agencies...





But the government experience is rapidly being abstracted and displaced by Al...

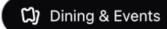




Operator



What can I help you do?





Local Services

Suggest a 30 minute meal

with chicken that has at







Book a table for 2 at a romantic French bistro tomorrow night at 8PM

Allrecipes

least 4.5 stars

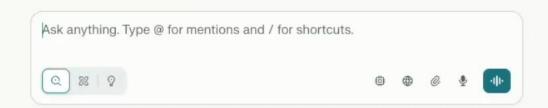
Find 2 tickets for the next concert at The Sphere

StubHub

OpenTable



perplexity

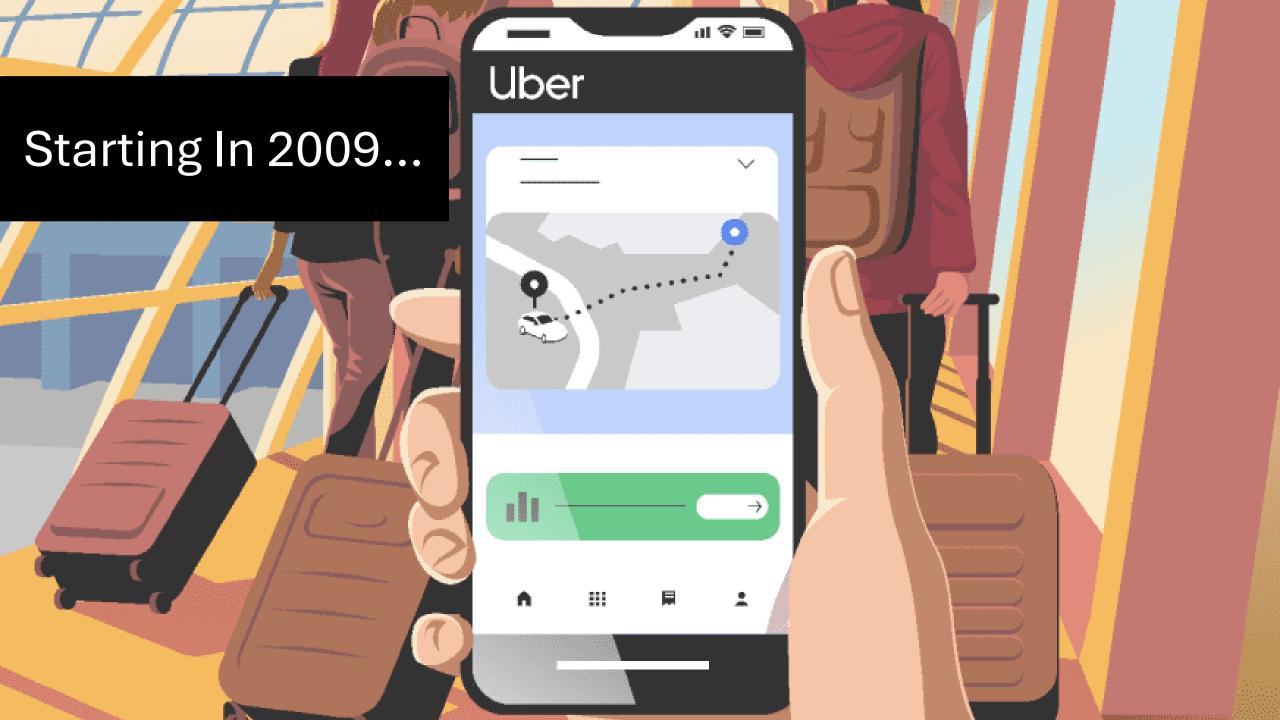


Early Signs Show Al Can Transform Internal & External Government Experiences



In 2008, you wouldn't have trusted a stranger to pick you up at the airport at 1AM and drive you home.





In 2018, you wouldn't have trusted a cab without a driver (and you may still not).



2019 Waymo Safety Drivers Were Removed



Case Study - Denver, CO



What they did: Launched multilingual GenAl

chatbot in 311 system.

Impact: Supports 72 languages,

reduces call center load,

provides 24/7 service

Learn more: GovTech, Feb 2024 –

"Denver Deploys Chatbot

for 311 and City Services"



Case Study – Indiana/Ohio

What they did:

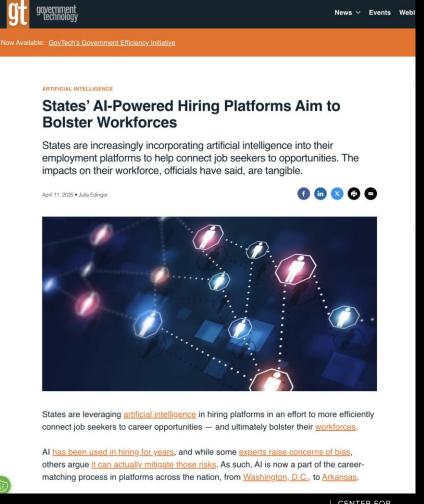
States like Indiana and Ohio launched AI-powered hiring platforms to streamline public sector recruitment.

Impact:

These platforms improved candidate matching and sped up hiring, helping address critical workforce shortages.

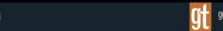
Learn more:

States' Al-Powered Hiring
Platforms Aim to Bolster
Workforces





Case Study – North Carolina



State Efficiency Bill Involving Al Advances in **North Carolina**

A North Carolina Senate bill that would review state agency performance and staffing levels, relying in part on the use of artificial intelligence, cleared its first committee step this week.

April 04, 2025 • Richard Carver, News & Record









(TNS) - A N.C. Senate bill that would review state agency performance and staffing levels, relying in part on the use of artificial intelligence, cleared its first committee step Wednesday

Senate Bill 474, titled "The DAVE Act," was recommended by the Senate Regulatory Reform committee after nearly 30 minutes of at times contentious debate.



What they did:

North Carolina advanced a state efficiency bill that promotes the use of Al and data analytics to streamline government operations and reduce redundancy.

Impact:

The bill sets a foundation for long-term Al integration across state agencies, aiming to improve service delivery and operational efficiency.

Learn more:

State Efficiency Bill Involving Al Advances in North Carolina



Case Study – Pennsylvania

What they did:

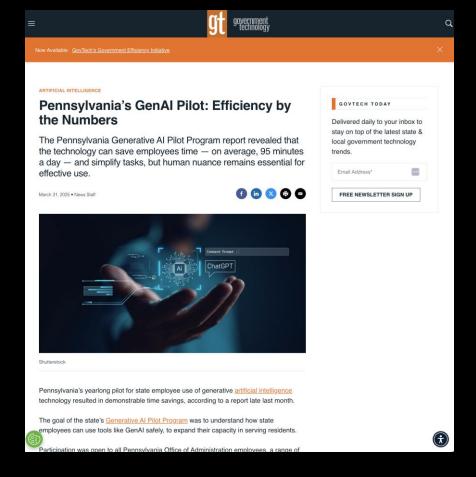
Pennsylvania launched a Generative Al pilot to automate tasks like summarizing regulations and drafting emails across state agencies.

Impact:

The pilot saved over 1,200 staff hours in its first three months, highlighting Al's potential to improve efficiency and reduce manual workload.

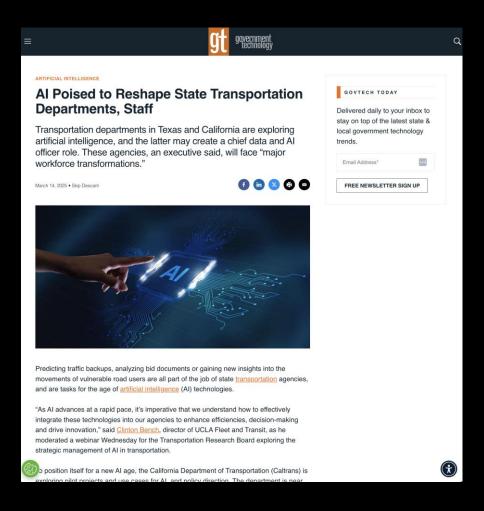
Learn more:

<u>Pennsylvania's GenAl Pilot: Efficiency by</u> <u>the Numbers</u>





Case Study – Transportation



What they did:

State transportation departments began exploring AI tools to support workforce needs, focusing on automating repetitive tasks and enhancing decision-making.

Impact:

Al adoption is expected to offset staffing shortages, improve operational efficiency, and enable staff to focus on higher-value work.

Learn more:

Al Poised to Reshape State
Transportation Departments, Staff



Case Study – Cary, NC

What they did:

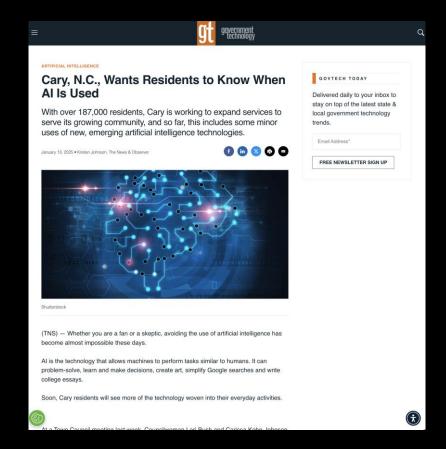
Cary, North Carolina implemented an Al transparency policy requiring residents to be informed when Al is used in government services.

Impact:

The policy promotes public trust and accountability by clearly disclosing Al use, setting a precedent for ethical Al governance at the local level.

Learn more:

Cary, N.C., Wants Residents to Know When Alls Used





2025 Opportunities



- Cloud, SaaS-based Applications, and Managed Services are showing strongest opportunity values.
- Enterprise AI Platforms and Governance will rapidly grow and create new opportunities across multiple domains (i.e., cybersecurity, data management, etc.)
- Integrated security solutions (both hardware and software) will remain strong focuses.



2025 Opportunities



- Digital transformation initiatives and System of Record (SoR) modernization will grow through 2026, with procurements emerging now.
- Workforce augmentation and adaptation tools will remain critical.
- Government Experience will continue to evolve Embrace it fast!!





Thank you.

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