



Announcing **Buying AI: Tips and tools for public procurement**

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Intros

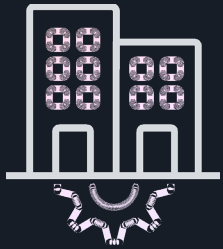


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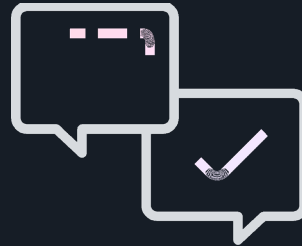
Head of US Regulated Industries and Federal Public Sector Public Policy,
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This guide can help public sector procurement, project, and technology teams like yours buy AI with confidence.

Insights from over 50 public sector practitioners and experts, to help filter out what you really need to know.



Consider if AI is right for your use case.



Brainstorm key questions to ask your internal teams and vendors.



Feel stuck and want hacks to procure AI in new and better ways.



Seek tips and tricks for solicitation, evaluation, contract management, and more.



Key AI Procurement Themes

Hype vs Reality

- The public sector is mostly buying off-the-shelf licenses, not training new models.
- We explain how having the right people on your team and asking smart questions can help think about buying the right thing the right way.

Risk Considerations

- Right-sizing governance processes for use cases and organizational risk.
- We advocate that organizations take a strategic and risk-based approach to the procurement of AI tech.

Adoption ≠ Contract

- Procurement's role is limited when buying involves contracts for off-the-shelf licenses and integration of AI into existing products.
- Recommendation to embed procurement in broader org-wide AI adoption strategy.

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