The Benefits Of Microsoft Surface Devices For Education: Improved Device Management

Forrester[®]

Forrester's analysis of customer surveys and interviews found the following incremental device management benefits from using Microsoft 365 for Education on Surface devices.

REDUCING DEVICE MANAGEMENT COSTS WITH MICROSOFT SURFACE FOR EDUCATION

"We switched to Intune which is part of the A3 license. That has reduced the cost of our previous device management solution from \$250,000 to \$150,000. We hope to fully replace it in the near future."

Deputy CIO, K-12 public school system

\$12.1M NET PRESENT VALUE

RETURN ON INVESTMENT

10 months

PAYBACK PERIOD

HELPDESK COST SAVINGS WITH MICROSOFT SURFACE FOR EDUCATION





Reduction in helpdesk tickets from Surface users

\$1,474,074

Original helpdesk costs prior to Surface deployment

\$893,746

Helpdesk costs after Surface deployment



\$580,328

Helpdesk cost savings from Surface deployment

COST REDUCTION IN DEVICE MANAGEMENT WITH MICROSOFT SURFACE FOR EDUCATION



Costs associated with buying/maintaining other devices



Costs to remediate security incidents/data breaches



Third-party security costs





Reduction in ongoing device management effort with the switch to Surface devices

▼4%

Third-party software and service costs



This document is an abridged version of a case study commissioned by Microsoft titled, "The Total Economic Impact™ Of Microsoft Surface For Education", September 2020.